



法人說明會簡報資料

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Safe Harbor Notice

We may make forward-looking statements in this presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans or business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking information may not occur and our actual results could differ materially from those anticipated in these forward-looking statements.

Agenda

- 公司簡介
- 產品組合
- 財務概況
- 結 論

公司簡介

公司簡介

- 原倍微科技董事長王志高先生與Jonathan Joseph先生於1998年成立系微公司，隔年引進美商英特爾及台灣中華開發投資
- 智慧財產來自公司成立時，所購買美商Systemsoft之已有10年研發經驗的BIOS智慧財產
- 目前資本額新台幣3.80億元
- 海外辦公據點
 - 美國波士頓及波特蘭
 - 中國昆山辦公室、韓國首爾



全球據點



系微合作廠商及客戶

ADVANTECH

FUJITSU


Quanta Computer

SONY

ALPHA Networks




CISCO

PEGATRON


HUAWEI

 COMPAL



SIEMENS

acer

Inventec

wistron

TOSHIBA

ARBOR


Qsan
making data smart



inspur 浪潮

NEC

lenovo



FOXCONN

ZTE中兴


Alhwa
TECHNOLOGY

QNAP

JABIL


Celestica

 SEAMICRO



Synology

中科曙光
Sugon

 MITAC

RICOH

產品組合



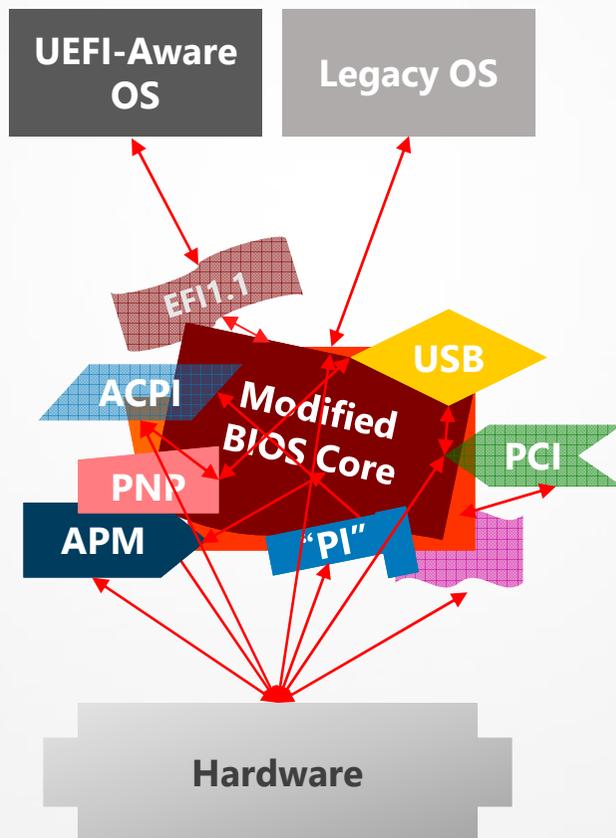
Computer BIOS – “Firmware”

BIOS is stored in NOR Flash

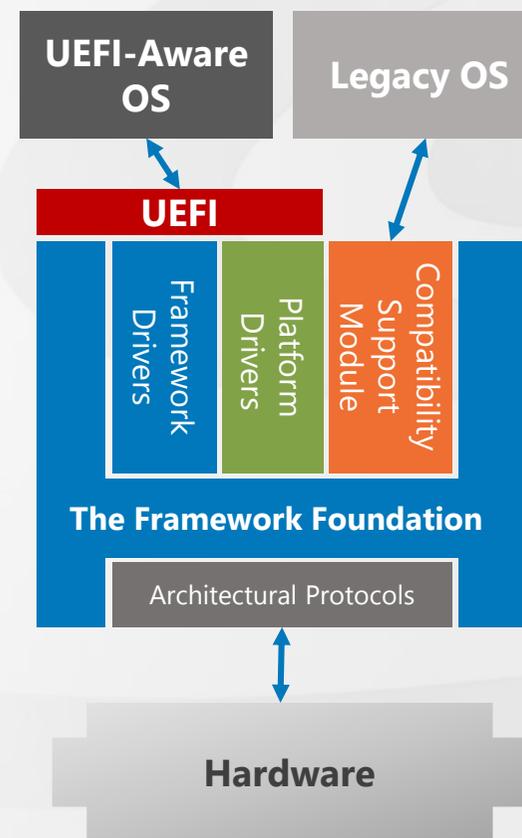


傳統BIOS和UEFI韌體的差異

Legacy BIOS

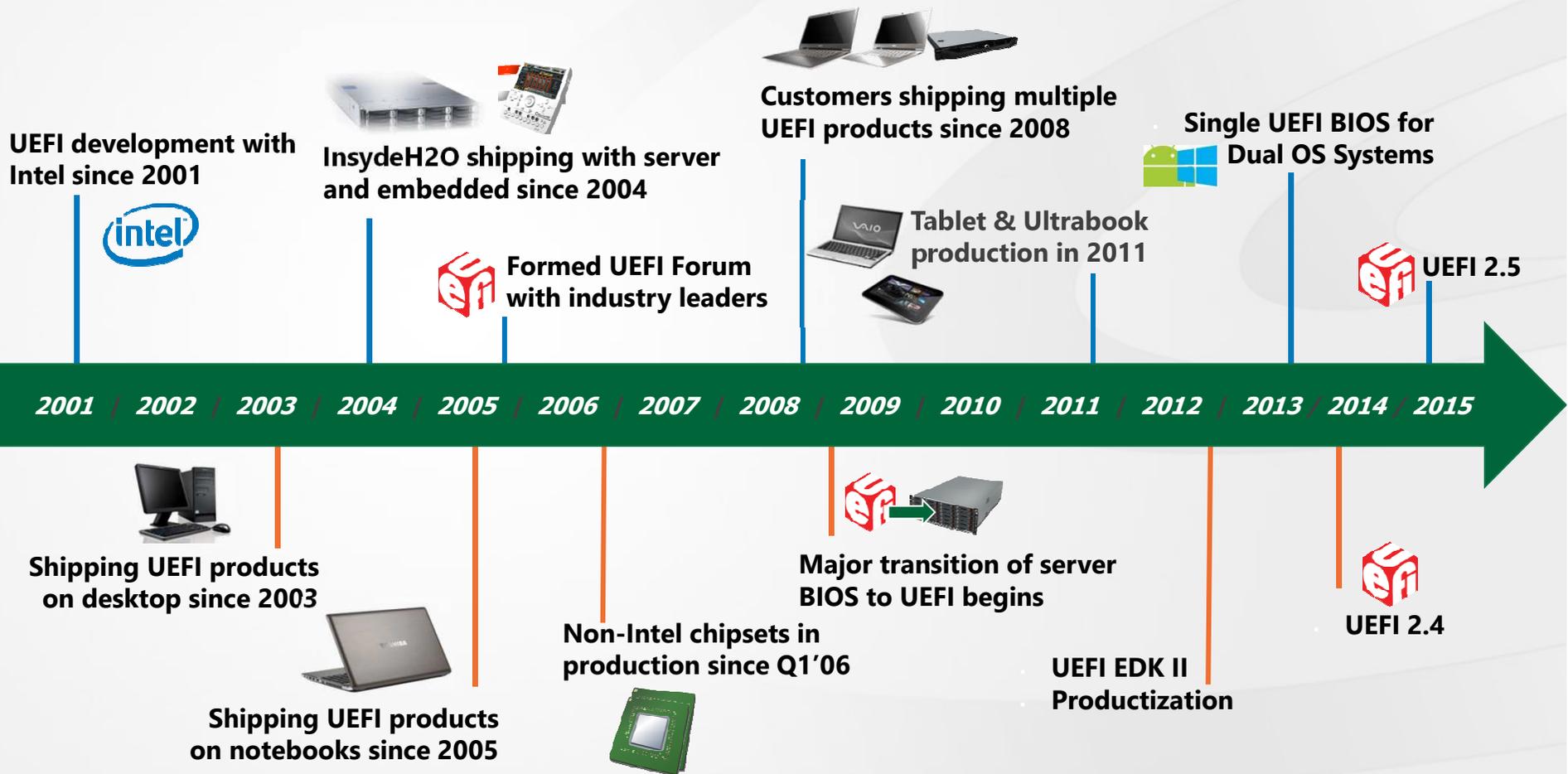


UEFI BIOS

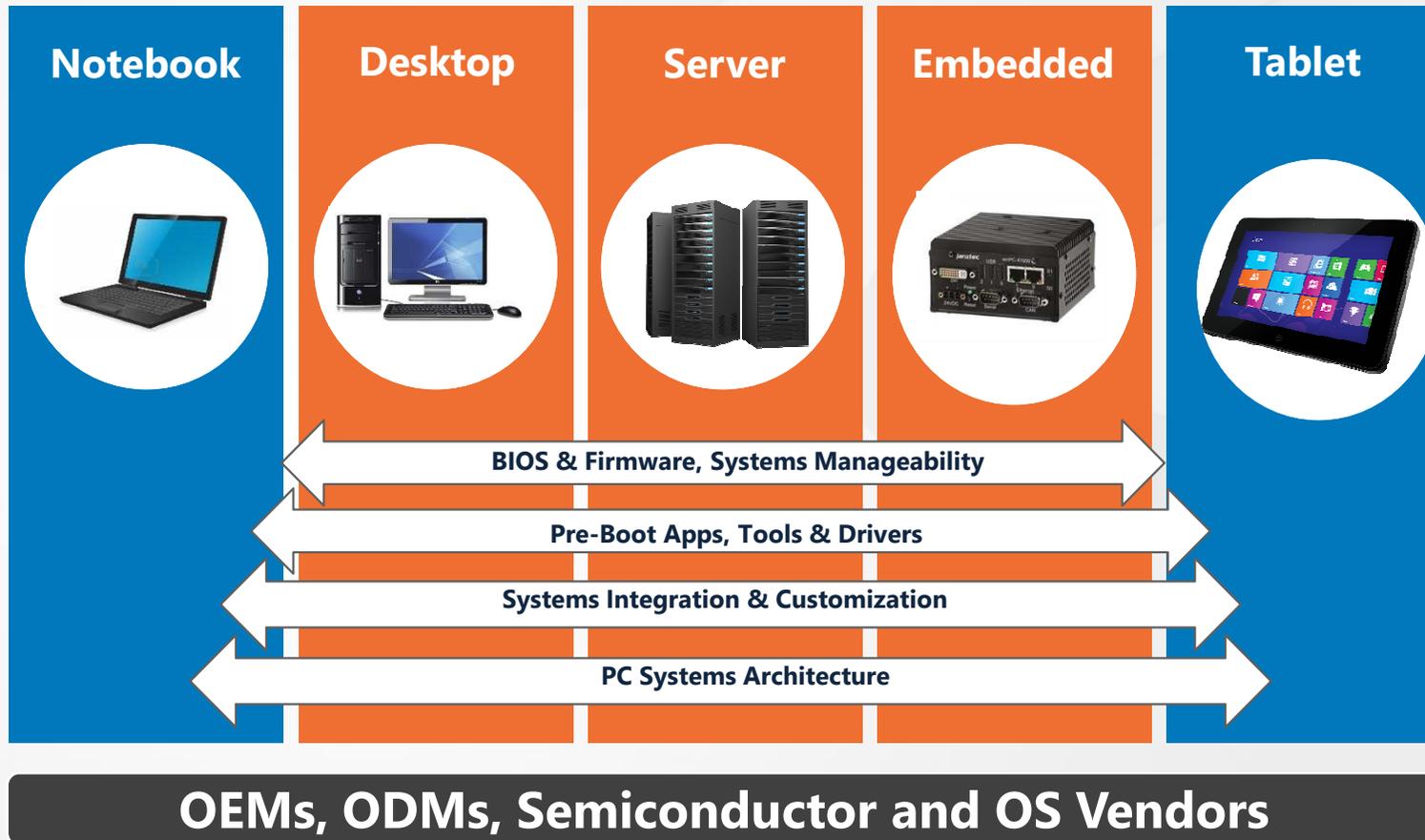


系微UEFI重要沿革

Over a Decade of Industry-First Milestones and Leadership



核心競爭優勢及市場



產品組合及整統解決方案

完整且客製化的軟體服務

Personal Computing Group

Notebook & Tablet

Mobile & Tablet Computing Solutions



Server & Embedded Group

Server, Desktop & Embedded

Server, Desktop & Embedded Computing Solutions



Software & Drivers Group

Android & Linux

Android Systems Integration, Apps, & Linux Solutions



Cloud KanTan Group

Apps & Cloud

Applications Development & Cloud Services



啟動雲端市場



INSYDE



OF

THINGS



財務概況

簡易合併損益表

(In NT\$ Thousands)	Q2'15	Q1'15	Q2'14	QoQ %	YoY%
Net Sales	216,409	203,595	222,932	6%	-3%
COGS	32,269	39,016	48,486	-17%	-33%
Gross Profit	184,140	164,579	174,446	12%	6%
Gross margin	85.09%	80.84%	78.25%		
Operating Expense	162,029	158,695	159,807	2%	1%
Operating Income	22,111	5,884	14,639	276%	51%
Operating Margin	10.22%	2.89%	6.57%		
Non-Op Inc/(Exp)	7,098	-486	-3,361	-	-
Income before Tax	29,209	5,398	11,278	441%	159%
Net Income	24,780	2,508	14,191	888%	75%
Net Margin	11.45%	1.23%	6.37%		
EPS	0.66	0.10	0.37		

*累計上半年稅後EPS 0.76元

簡易合併資產負債表

Selected Items from Balance Sheet (NT\$ Millions)

	Q2'15		Q1'15		Q2'14	
	Amount	%	Amount	%	Amount	%
Current Assets	661.0	72.3%	906.1	77.5%	909.3	76.1%
Fixed Assets	6.3	0.9%	7.7	0.7%	12.6	1.1%
Net PP&E and other assets	247.1	26.8%	254.5	21.8%	272.3	22.8%
<u>Total Assets</u>	<u>914.4</u>	<u>100%</u>	<u>1,168.3</u>	<u>100%</u>	<u>1194.2</u>	<u>100%</u>
Current Liabilities	183.9	20.1%	476.3	40.8%	534.0	44.7%
Non Current Liabilities	52.2	5.7%	21.4	1.8%	25.0	2.1%
<u>Total Liabilities</u>	<u>236.1</u>	<u>25.8%</u>	<u>497.7</u>	<u>42.6%</u>	<u>559.0</u>	<u>46.8%</u>
<u>Shareholders' Equity</u>	<u>678.3</u>	<u>74.2%</u>	<u>670.6</u>	<u>57.4%</u>	<u>635.2</u>	<u>53.2%</u>



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